

ECONOMIC FLASH!

economics.cibccm.com

October 8, 2024

Canadian trade (August): Exports slip on oil

by Katherine Judge katherine.judge@cibc.com

Merchandise trade, in million (\$)	23:Q4 ¹	24Q1 ¹	24:Q2 ¹	June	July	August
Merch. trade balance—Annual rate	8,617	232	-11,630	-4,613	-3,449	-13,160
Monthly rate	-	-	-	-384	-287	-1,097
Merchandise trade (period/period % chg)	23:Q4 ¹	24:Q1 ¹	24:Q2 ¹	June	July	August
Exports	5.2	-4.1	1.5	4.6	-1.2	-1.0
Imports	0.9	0.2	7.9	2.4	-1.4	0.3
Export volumes (chain Fisher)	3.4	2.0	-5.3	3.8	-1.9	0.1
Import volumes (chain Fisher)	-2.3	0.9	1.1	1.6	-1.5	0.4

Source: Statistics Canada

- Canada's goods trade deficit widened to \$1.1bn in August, with exports dropping sharply and imports up only marginally. The 1.0% drop in exports was largely a lower energy price story, but even accounting for that showed near flat volumes as railway disruptions weighed on activity, while imports increased by 0.4% in volume terms. Even assuming a rebound in September as railway disruptions eased, however, would likely leave net trade as only a modest positive contributor to growth in the third quarter, and that would partly reflect a drop in imports.
- Looking beyond the volatility in oil prices for exports showed an impressive 5% gain in outbound auto shipments, but that still leaves shipments 20% below the highs seen in late 2023, as production in Canada has lagged this year due to auto plant retooling. Statistics Canada noted that the 6% drop in forestry product exports, and particularly pulp and paper products, could have reflected railway work stoppages. A rebound in that category in September is therefore likely, but lower oil prices will provide an offset to exports in nominal terms.
- On the import side, a 2.4% increase in nominal auto shipments was the biggest contributor to the rise. That was aided by higher production of passenger cars and light trucks in the US, as previous production delays faded. Inbound machinery and equipment shipments increased by 3.9% in volume terms, but that still leaves them 5% below yearago levels, showing that businesses remain cautious. Weak domestic demand was also on display in the 3.5% m/m drop in real consumer goods imports.
- Trade in services showed an increase in exports and a decrease in imports, and when combined with the goods trade data, showed that Canada's trade deficit with the world widened to \$2.4bn, from \$1.8bn in the prior month. This also included revisions to the July data that now show a \$0.3bn deficit in that month, versus the \$0.7bn surplus that was initially reported, with the main driver being a negative revision to exports.

¹ Annualized.

Implications & actions

Re: Economic forecast — Although September will see a rebound in trade following railway disruptions, net trade is likely to be only a modest positive for GDP over the third quarter, and the expected drop in imports isn't a positive signal for domestic demand. Looking ahead, there could be additional volatility introduced to the trade data by hurricanes impacting supply chains in the US. The Bank of Canada will remain focused on the sluggish trend in domestic demand as it continues to cut rates towards 2.25% in Q2 2024.

Re: Markets — There was no material market reaction to the data.

CIBC Capital Markets is a trademark brand name under which Canadian Imperial Bank of Commerce ("CIBC"), its subsidiaries and affiliates (including, without limitation, CIBC World Markets Inc., CIBC World Markets Corp. and CIBC Capital Markets (Europe) S.A.) provide different products and services to our customers around the world. Products and/or services offered by CIBC include corporate lending services, foreign exchange, money market instruments, structured notes, interest rate products and OTC derivatives. CIBC's Foreign Exchange Disclosure Statement relating to guidelines contained in the FX Global Code can be found at www.cibccm.com/fxdisclosure. Other products and services, such as exchange-traded equity and equity options, fixed income securities and futures execution of Canadian securities, are offered through directly or indirectly held subsidiaries of CIBC as indicated below.

Distribution

This report is written by the economics team at CIBC Capital Markets and is not the product of a CIBC Capital Markets research department. This report is issued and approved for distribution: (a) in Canada, by CIBC World Markets Inc., a member of the Canadian Investment Regulatory Organization, the Toronto Stock Exchange, the TSX Venture Exchange and a Member of the Canadian Investor Protection Fund; and (b) in the United States, by either: (i) CIBC World Markets Inc. for distribution only to U.S. Major Institutional Investors ("MII") (as such term is defined in SEC Rule 15a-6) or (ii) CIBC World Markets Corp., a member of the Financial Industry Regulatory Authority. U.S. MIlls receiving this report from CIBC World Markets Inc. (the Canadian broker-dealer) are required to effect transactions (other than negotiating their terms) in securities discussed in the report through CIBC World Markets Corp. (the U.S. broker-dealer).

This report is provided, for informational purposes only, to institutional investor and retail clients of CIBC World Markets Inc. in Canada and does not constitute an offer or solicitation to buy or sell any securities discussed herein, including (without limitation) in any jurisdiction where such offer or solicitation would be prohibited.

The distribution of this report in the United Kingdom is being made only to, or directed only at, persons falling within one or more of the exemptions from the financial promotion regime in section 21 of the UK Financial Services and Markets Act 2000 (as amended) ("FSMA") including, without limitation, to the following:

- authorised firms under FSMA and certain other investment professionals falling within article 19 of the FSMA (Financial Promotion) Order 2005 ("FPO") and directors, officers and employees acting for such entities in relation to investment;
- high value entities falling within article 49 FPO and directors, officers and employees acting for such entities in relation to investment; and
- persons who receive this presentation outside the United Kingdom.

The distribution of this report to any other person in the United Kingdom is unauthorised and may contravene FSMA. No person falling outside such categories should treat this report as constituting a promotion to them or rely or act on it for any purposes whatsoever. This report is distributed solely to eligible counterparties or professional clients and not retail clients as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of UK domestic law by virtue of the European Union (Withdrawal) Act 2018.

For all other jurisdictions, this report is distributed solely to institutional clients and not retail clients as defined by the applicable securities legislation and regulation to which CIBC Capital Markets may be subject in any jurisdiction.

Miscellaneous

This report does not take into account the investment objectives, financial situation or specific needs of any particular client of CIBC. Before making an investment decision on the basis of any information contained in this report, the recipient should consider whether such information is appropriate given the recipient's particular investment needs, objectives and financial circumstances. CIBC suggests that, prior to acting on any information contained herein, you contact one of our client advisers in your jurisdiction to discuss your particular circumstances. Since the levels and bases of taxation can change, any reference in this report to the impact of taxation should not be construed as offering tax advice; as with any transaction having potential tax implications, clients should consult with their own tax advisors. Past performance is not a guarantee of future results.

The information and any statistical data contained herein were obtained from sources that we believe to be reliable, but we do not represent that they are accurate or complete, and they should not be relied upon as such. All estimates and opinions expressed herein constitute judgments as of the date of this report and are subject to change without notice.

This report may provide addresses of, or contain hyperlinks to, Internet web sites. CIBC has not reviewed the linked Internet web site of any third party and takes no responsibility for the contents thereof. Each such address or hyperlink is provided solely for the recipient's convenience and information, and the content of linked third-party web sites is not in any way incorporated into this document. Recipients who choose to access such third-party web sites or follow such hyperlinks do so at their own risk.

Unauthorized use, distribution, duplication or disclosure without the prior written permission of CIBC World Markets Inc. is prohibited by law and may result in prosecution.

CIBC Capital Markets and the CIBC Logo Design are trademarks of CIBC, used under license.

CIBC Capital Markets – PO Box 500, 161 Bay Street, Brookfield Place, Toronto, Canada M5J 2S8 – Bloomberg @ CIBC